

LAO PDR
SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

| Sector or Subsector | Limitations on Market Access | Limitations on National Treatment | Additional Commitments |
|---|--|--|------------------------|
| <p>FINANCIAL SERVICES, EXCLUDING INSURANCE Horizontal Commitments Applicable to the Financial Services Sector</p> <p>Financial institutions in Lao PDR must adopt a specific legal form. All the commitments are subject to entry requirements, domestic laws, rules and regulations and the terms and conditions of the Bank of Lao PDR, the Ministry of Finance and/or any other competent authority in Lao PDR, as the case may be. Commitment is with respect to commercial banking only and limited to financial institutions licensed to provide banking services. Foreign juridical person must incorporate as either a joint stock or limited liability company, but not incorporate as a sole ownership limited liability company.</p> | | | |
| <p>A. All insurance and Insurance Related Services</p> <p>Direct branching is not allowed. Financial institutions in Lao PDR must adopt a specific legal form. All the commitments are subject to entry requirements, domestic laws, rules and regulations and the terms and conditions of the Ministry of Finance and/or any other competent authority in Lao PDR, as the case may be. Insurance companies are restricted from offering both Life and Non-life insurance services. Excluded from the scope of these commitments are compulsory insurance, including but not limited to social security fund.</p> | | | |
| <p>a. Direct insurance (including co-insurance)</p> <p>(a) Life insurance (Excluding Health Insurance)</p> <p>(b) Non-life insurance</p> | <p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound, except the following:</p> <p>Only senior managers, experts are allowed. The entry and movement of the mentioned natural persons in Lao PDR shall be approved in accordance with the labor Law of Lao PDR.</p> | <p>1) None</p> <p>2) None</p> <p>3) None</p> <p>4) Unbound, except as specified in the Limitation on Market Access.</p> <p>Foreign service suppliers and their foreign personnel working within the Lao PDR shall pay to the Lao government the personal income tax, calculated in accordance with the provisions of the applicable laws and regulations of the Lao PDR.</p> | |

LAO PDR
SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

| Sector or Subsector | Limitations on Market Access | Limitations on National Treatment | Additional Commitments |
|---|---|---|------------------------|
| b. Reinsurance and retrocession | 1) None 2) None 3) None 4) Unbound, except the following: Only senior managers, experts are allowed. The entry and movement of the mentioned natural persons in Lao PDR shall be approved in accordance with the labor Law of Lao PDR. | 1) None 2) None 3) None 4) Unbound, except as specified in the Limitation on Market Access. Foreign service suppliers and their foreign personnel working within the Lao PDR shall pay to the Lao government the personal income tax, calculated in accordance with the provisions of the applicable laws and regulations of the Lao PDR. | |
| B. Banking and Other Financial Services | | | |
| 1. Acceptance of deposits and other repayable funds from the public (CPC 81115 – 81119) | 1) None 2) None 3) Unbound except for commercial banks: Refer to Commercial Banks Law (*R4) 4) Unbound, except as indicated in the horizontal commitments | 1) None 2) None 3) Unbound except for Commercial Banks (*R4) (4) Unbound, except as indicated in the horizontal commitments | |
| 2. Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transaction (8113) | 1) None 2) None 3) Unbound except for commercial | 1) None 2) None 3) Unbound except for Commercial | |

LAO PDR
SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

| Sector or Subsector | Limitations on Market Access | Limitations on National Treatment | Additional Commitments |
|--|---|--|------------------------|
| | banks: Refer to Commercial Banks Law (*R4) 4) Unbound, except for the case of cooperation in line with the necessity of economy, allow for management level and expertise level to come in | Banks (*R4) 4) Unbound, except for the case of cooperation in line with the necessity of economy, allow for management level and expertise level to come in | |
| 3. Financial leasing (CPC 8112) (*MS) | 1). Unbound 2) Unbound 3) Unbound 4) Unbound, except as indicated in the horizontal commitments | 1) Unbound 2) Unbound 3) Unbound 4) Unbound, except as indicated in the horizontal commitments | |
| 4. All payment and money transmission services (CPC 81339**) | 1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal commitments | 1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal commitments | |
| 5. Guarantees and commitments (CPC 81199**); | 1) None 2) Unbound unless it is approved by Bank of the Lao PDR (*R4) 3) Unbound unless it is approved by the | 1) None 2) Unbound unless it is approved by Bank of the Lao PDR (*R4) 3) Unbound unless it is approved by the | |

LAO PDR
SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

| Sector or Subsector | Limitations on Market Access | Limitations on National Treatment | Additional Commitments |
|--|--|--|------------------------|
| | Bank of the Lao PDR (*R4) 4) Unbound, except the case of cooperation in line with the necessity of economy, allow for management level and expertise level to come in | Bank of the Lao PDR (*R4) 4) Unbound, except the case of cooperation in line with the necessity of economy, allow for management level and expertise level to come in | |
| 6. Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following: transferable securities (CPC 81321*) (*MS) | 1) Unbound 2) Unbound 3) Unbound except for foreign security companies are allowed to establish a joint venture security company with a commercial bank registered in Lao PDR. 4) Unbound except as indicated in horizontal commitments | 1) Unbound 2) Unbound 3) Unbound except on the basis of regulations promulgated by SEC. 4) Unbound except as indicated in horizontal commitments | |
| 7. Participation in issues of all kinds of securities, incl. underwriting and placement as agent (whether publicly or privately) and provision of services related to such issues (CPC 8132) (*MS) | 1) Unbound. 2) Unbound 3) Unbound except for foreign participation is allowed on the basis of establishment of a joint venture security company 4) Unbound except for categories of horizontal commitments | 1) Unbound 2) Unbound 3) Unbound except on the basis of Regulation promulgated by SEC 4) Unbound except for categories of horizontal commitments | |

LAO PDR
SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

| Sector or Subsector | Limitations on Market Access | Limitations on National Treatment | Additional Commitments |
|--|--|--|------------------------|
| 8. Provision and transfer of financial information, and financial data processing and related software by providers of other financial services (CPC 8131). (*MS) | 1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments | 1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments | |
| 9. Money broking (CPC 81339**i). | 1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments | 1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments | |
| 10. Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial, depository and trust services (CPC 81323*). | 1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments | 1) Unbound 2) Unbound 3) Unbound 4) Unbound except for categories of horizontal commitments | |
| 11. Settlement and clearing services for financial assets, incl. securities, derivative products, and other negotiable | 1) Unbound 2) Unbound | 1) Unbound 2) Unbound | |

LAO PDR
SCHEDULE OF SPECIFIC COMMITMENTS FOR FINANCIAL SERVICES UNDER AFAS

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

| Sector or Subsector | Limitations on Market Access | Limitations on National Treatment | Additional Commitments |
|--|---|---|------------------------|
| instruments (CPC 81339** or 81319**) (*MS) | 3) Unbound 4) Unbound except for categories of horizontal commitments | 3) Unbound 4) Unbound except for categories of horizontal commitments | |
| 12. Advisory, intermediation and other auxiliary financial services on all the activities listed in sub-sectors 6.above incl. credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy (CPC 8131 or 8133) (*MS) | 1) Unbound 2) Unbound 3) Unbound except for financial investment advisory related to security investments are allowed to operate through joint venture security company between foreign security company and commercial bank registered in Lao PDR. 4) Unbound except for categories of horizontal commitments | 1) Unbound 2) Unbound 3) Unbound except on the basis of regulations promulgated by SEC. 4) Unbound except for categories of horizontal commitments | |

Notes:

1. R means "Reworded", and where "(R4)" appears after the commitment for a particular Mode of Supply, it means that the commitment of Lao PDR for that particular Mode of Supply from the Protocol to Implement the 4th Package of Commitments on Financial Services under AFAS was reworded.
2. MS means "Modified Subsector", and where "(MS)" appears after the subsector it means that the earlier commitments for this subsector as reflected in the Lao PDR's Schedules of Commitments as annexed to the Protocol to Implement the 2nd and 3rd Packages of Commitments on Financial Services under AFAS are modified in this Schedule of Commitments of Lao PDR that is annexed to the Protocol to Implement the 5th Package of Commitments on Financial Services Under AFAS.